

## **Capability Statement**

Minority-Owned Company providing Cyber-security products and services to the federal government

## **Troy Cromwell** – CEO – 571-436-0179

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**NAICS Codes**: 541511, 541512, 541611 **Cage Code**: 88JA8. **DUNS**:116958907 3663 N Sam Houston Pkwy E #600

Houston, TX. 77032

## Core Competencies:

Cromtec protects mobile apps and endpoint devices (desktop, laptop, tablets and mobile devices) with a keystroke encryption solution. EndpointLock encrypts user data while users are typing. This prevents zero-day malware and keylogger malware from stealing user credentials and confidential information. Cromtec provides additional Security Assessment Services.

- Security Risk Assessments (Compliance, Operational and Technology)
- Data and Technology Security Assessments
- Incident and Data Breach Response planning
- aiSIEM and Managed Endpoint Security Solutions
- PCI, NIST, HiPAA, FedRamp, DFAR, PII Compliance



Past Performance and References

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|---------------------------------|----------|--------------|-----------------------|--------------|---------------|--|
|                                 | Contract |              |                       |              |               |  |
| Client                          | Date     | Revenue Est. | Services Contracted   | Contact Name | Contact Title |  |
|                                 |          |              |                       | Maddy        |               |  |
| US Army/Air Force               | 8/2/19   | \$2.9M       | Endpoint Lock, aiSIEM | Sparzoni     | Confidential  |  |
|                                 |          |              | Risk Assessment,      | Elizabeth    |               |  |
| NPIC                            | 10/1/19  | \$350K       | aiSIEM, EDR           | Rochin       | President     |  |
| D-Fuse                          |          |              |                       |              |               |  |
| Technologies                    | 11/1/19  | \$225K       | aiSIEM, EPL, EDR      | Sonny Suri   | CEO           |  |

\*EPL- EndpointLock \*EDR – Managed Endpoint Security \* aiSIEM – Security Information Event Manager

## **Key Differentiators:**

- SBIR Phase 2 Contract award- Congressional language says, once
  a Phase I or Phase II has been completed, the requirement for
  competition has been satisfied. As such, the justification and
  authorization required to award a sole source contract makes it
  quite simple for the Air Force to buy under a Phase III. Additionally,
  any agency can buy from that company, not just the Air Force.
- EndpointLock is patented and is exclusive to Cromtec for all Federal and public sector agencies. EPL protects an attack vector not covered by current endpoint providers and antivirus solutions.
- Our aiSIEM with Artificial Intelligence delivers significantly advanced cyber capabilities beyond currently available EDR companies.
- Security Assessment certifications to deliver a broad scope of assessments





The Company: Cromtec is a DBE minority owned company founded in January of 2019. The team consists of experts in creating Cyber Resilient and fully compliant companies and federal agencies to combat the Nation State and Bad Actors attempting to disrupt commerce. We have vertical expertise in Education, Health Care, Defense, Transportation and Finance. The leadership team include the former CIO of the State of California and DOD, Federal Government Chief of Staff at Microsoft, Medical doctor, Education thought leader and former Accenture/ Verizon Executives. We help our clients Assess, plan, design, implement and maintain a Risk-based cyber resilient infrastructure (People, Process and Technology). The company HQ is Houston, Texas, with a satellite office in Reston Va. We currently employ 16 team members. The Company completed an early-stage funding round in November 2019, raising over \$500K to fund operations thru 2020. This, along with our USAF SBIR contract award puts this start-up on solid financial footing thru 2021. Troy Cromwell is the Founder and CEO. He has 30 years of experience in large corporations (Verizon and Accenture) as well as participating in several start-ups.